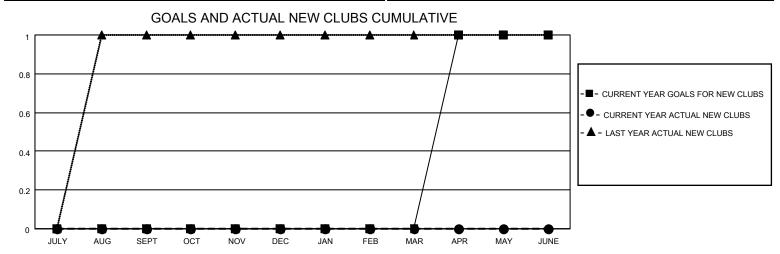
MONTHLY MEMBERSHIP PROGRESS REPORT

LOCATION AUSTRALIA

District 201Q3

| Clubs | | | | Members | | | | |
|---------------|---------------|-------------|---------------|-----------------------|------------------------|-------------------------|--|--|
| | RESULTS FOR | R 2020-2021 | | RESULTS FOR 2020-2021 | | | | |
| QUARTER | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS | QUARTER MEME | BER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) | |
| JULY/AUG/SEPT | 0 | 0 | 0 | JULY/AUG/SEPT | 10 | 53 | 32 | |
| OCT/NOV/DEC | 0 | 0 | 0 | OCT/NOV/DEC | 25 | 37 | 29 | |
| JAN/FEB/MAR | 0 | 0 | 0 | JAN/FEB/MAR | 100 | 0 | 0 | |
| APR/MAY/JUNE | 1 | 0 | 0 | APR/MAY/JUNE | 80 | 0 | 0 | |



GOALS AND ACTUAL MEMBERS CUMULATIVE 250 200 150 ■- MEMBER GROWTH NET GOAL 100 - MEMBER GROWTH ACTUAL - LAST YEAR MEMBERSHIP ACTUAL 50 0 -50 -100 -150 JULY AUG SEPT MAY JUNE

| DROPPED CLUBS: 0 | | 32 CLUBS OF 73 ADDED 1 OR MORE | GENDER DISTRIBUTION | | |
|---------------------------|----|--------------------------------|----------------------------|--------------|-----|
| | | NEW MEMBERS | MALE | 948 (58.37%) | |
| | | | FEMALE | 676 (41.63%) | |
| DROPPED MEMBERS | | | | , , | |
| DECEASED | 6 | CLICK HERE FOR CUMULATIVE | TOTAL FAMILY UNIT MEMBERS | | 354 |
| CLUB CANCELLED 0 OTHER 55 | | MEMBERSHIP DATA | FAMILY MEMBERS PAYING HALF | | |
| | | | | | 179 |
| TOTAL | 61 | | 5525 | | |

Results as of: 11/30/2020